



# Real Estate Pre-Licensing

## General Information

This course is designed to meet the educational requirements for a provisional broker as prescribed by the NC Real Estate Commission. Topics include basic real estate principles and practices, law and contracts, financing, closing valuation, fair housing, and real estate laws.

## Program Location

Classes are held at our Downtown, North Campus and/or online. *Delivery mode is subject to change.*

## Program Expectations and Goals

- **This course requires a significant time commitment for study outside the classroom.**
- Students are expected to spend a minimum of 1 hour of study outside the classroom for every 1-hour classroom instruction.
- [Real Estate Commission](#) requirements must be met.
- Required textbook(s) must be obtained PRIOR to the start of class.
- A quiet place to actively participate in the class. Intention to provide a live video connection throughout the class and participate via chat, video, and verbal responses.
- Students must have a computer with a camera and wifi/internet access (*refer to tech requirements listed below for details*).

## Program & Course Registration Information

- [CFCC Real Estate Program](#)
- [Course Registration-Direct Link](#)
- [NC Real Estate Commission](#)

## Required Materials & Supplies

### Textbook Requirements

- [Modern Real Estate Practice in North Carolina, 10th Edition, Dearborn Real Estate Education](#)

### Technology Requirements

- Computer/laptop
  - \*must have a microphone and camera for online learning
  - \*tablets and phones cannot be used to complete class assignments
- Internet Access/WIFI

## Administrative Contacts

Senior Lead Technician	Email	Phone
Geraldine Hunter	gerrihunter@cfcc.edu	(910) 362-7572
Coordinator	Email	Phone
Erin Easton	eeaston@cfcc.edu	(910) 362-7572

## Additional Information and Resources

### Accessing CFCC online

- It is required to use your MyCFCC and CFCC email
- Once class begins, all email communications will be via CFCC email

### Directions for setting up your account

- Go to CFCC.edu
- Click on “MyCFCC”
- Click “First Time User”
- Follow prompts provided

### Accessing Blackboard (your class)

- Go to CFCC.edu
- Click on “MyCFCC”
- Log into “MYCFCC” (\*account must be created, see above to create your account)
- Click on “My Classes/Blackboard”

For assistance with user name, passwords, or setting up your MY CFCC, please contact the IT HelpDesk at (910) 362-4357 or help@cfcc.edu

## COVID-19

- **Students and Instructors must wear face coverings and exercise social distancing at all times.**
- Students who are not complying with COVID policies will be asked to leave class and will be referred to student services before allowed to return to class.  
Student Services: (910) 362-7191
- Students and Instructors who have tested positive or known-exposure can call the campus COVID hotline for direction on what to do: (910) 362-7725

## Additional Real Estate Courses available

***\*Students must meet NC Real Estate Commission requirements to take the below courses.***

### Real Estate Courses :

Post 301
Post 302
Post 303
GENUP
BICUP
NC Radon for Real Estate (CE)

***\*\*\*Courses are subject to cancellation due to low enrollment.***