

Real Estate Pre-Licensing



General Information

This course is designed to meet the educational requirements for a provisional broker as prescribed by the NC Real Estate Commission. Topics include basic real estate principles and practices, law and contracts, financing, closing valuation, fair housing, and real estate laws.

Program Location

Classes are held in-person at the CFCC Downtown campus. *Delivery mode is subject to change.*

Program Expectations and Goals

- This course requires a significant time commitment for study outside the classroom.
- Students are expected to spend a minimum of 1 hour of study outside the classroom for every 1-hour classroom instruction.
- [Real Estate Commission](#) requirements must be met.
- Required textbook(s) must be obtained before the start of class.

Program & Course Registration Information

- [CFCC Real Estate Program](#)
- [Course Registration-Direct Link](#)
- [NC Real Estate Commission](#)

Required Materials & Supplies

Textbook Requirements

- Modern Real Estate Practice in North Carolina – 10th edition by Fillmore W. Galaty (ISBN13: 9781475486520 / ISBN10: 1475486529)
- The book is not sold at the College Bookstore. Please use Amazon or another reputable book seller.

Computer/laptop:

- must have a microphone and camera for online learning

- tablets and phones cannot be used to complete class assignments
- Internet Access/WIFI

Administrative Contacts

Samantha McLeod | CFCC Workforce Training Coordinator | smcleod@cfcc.edu | 910-362-7164

Additional Information and Resources

Accessing CFCC online: It is required to use your MyCFCC and CFCC email. Once class begins, all email communications will be via CFCC email

Directions for setting up your account:

- Go to CFCC.edu
- Click on “MyCFCC”
- Click “First Time User”
- Follow prompts provided

For assistance with user name, passwords, or setting up your MY CFCC, please contact the IT HelpDesk at (910) 362-4357 or help@cfcc.edu